

# MARC WAYSHAK

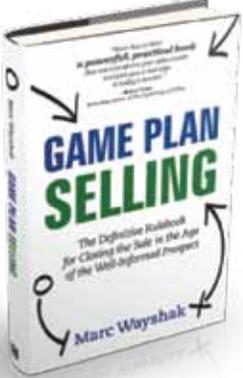
America's Sales Strategist



Marc Wayshak is a sales strategist and bestselling author of the books *Game Plan Selling: The Definitive Rulebook for Closing the Sale in the 21st Century* and *Breaking All Barriers: Insider Secrets to a Limitless Life*.

“Energetic, fantastic & spellbinding.”

–Beth Drysdale  
Executive Director  
NEDMA

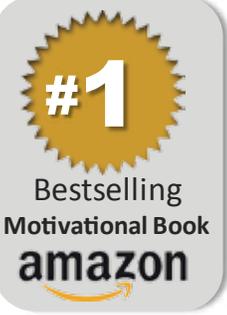




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Bestselling Business Book  
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#1  
Bestselling Sales Book  
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Bestselling Motivational Book  
amazon

A REGULAR CONTRIBUTOR TO:



## MARC'S MOST POPULAR PROGRAMS

### Championship Selling in the New Economy

What every sales organization must know in order to dominate the competition.

### How to Double Sales in the New Economy

The sales strategy to help company leaders and managers create exponential sales growth.

### DNA of a Championship Sales Team

A step-by-step interactive program to help leaders and managers create highly effective sales teams.

## TO LEARN MORE OR BOOK MARC AT YOUR NEXT EVENT:

web: [www.MarcWayshak.com](http://www.MarcWayshak.com)

voice: (617) 203 – 2171 Ext. 1

email: [Marc@MarcWayshak.com](mailto:Marc@MarcWayshak.com)

eBook: [www.GamePlanSelling.com](http://www.GamePlanSelling.com)

MARC WAYSHAK'S PRESENTATIONS COMBINE THREE INGREDIENTS:

# CUTTING-EDGE CONTENT, ENTERTAINMENT & RESULTS

Marc is a sales strategist who created the Game Plan Selling System based upon his experiences as an All-American athlete, Ivy League graduate, startup entrepreneur and years of research, training and selling. Marc has established a revolutionary selling system for salespeople, entrepreneurs and companies alike. He holds a Master's degree from the *University of Oxford* and a BA from *Harvard University*.

Here are just a few of Marc's clients:



## Clients Say

"...your program was the best program we've had in the three years we've been putting on national sales meetings. We really liked that your Game Plan Selling content fit perfectly with our sports theme. Plus, you were hilarious at one moment and then inspirational the next."

-Michael Moran, VP of Sales & Operations at Interim Healthcare

"A fantastic session! He really motivated our group and helped them think about overcoming barriers in both their personal life and professional life. We have a very energized group for the balance of our meeting."

-Paul Bedard, General Manager at Bayer Pharmaceuticals

"Not only was your program engaging and fun but it was also packed with great ideas that we can easily implement. The concepts of being distinct, disqualifying and getting introductions were just a few of the great takeaways for our members."

-Larry Weiss, President of the Copier Dealers Association

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